

Message Text

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PAGE 01 STATE 303096
ORIGIN EB-07

INFO OCT-01 NEA-10 ISO-00 COME-00 FAA-00 DOTE-00 DODE-00
/018 R

DRAFTED BY EB/AVP:JGORDON
APPROVED BY EB/AVP:SCKEITER
NEA/ARN:WNHOWELL
USDOC/CAGNE:PZANTOL
EB/TD:GLHUFFCUTT (INFO)

----- 004295 /22

R 142145Z DEC 76
FM SECSTATE WASHDC
TO AMEMBASSY BEIRUT

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PROPRIETARY INFORMATION, E-SYSTEMS MONTEK DIVISION

E.O. 11652:N/A

TAGS: EAIR, BEXP, LE

SUBJECT:CIVAIR: BEIRUT INTERNATIONAL AIRPORT

REF: STATE 301105

DEPT WOULD APPRECIATE EMBASSY PASSING TO BEYDOUN THE
FOLLOWING MESSAGE FROM E-SYSTEMS MONTEK DIVISION (SALT
LAKE CITY UTAH, TELEX 338419).

QUOTE

IN RESPONSE TO QUERY FROM THE US STATE DEPT, AND AFTER
OUR REGIONAL VICE-PRESIDENT, MR WARREN AUSTIN'S TELEPHONE
CONVERSATION WITH YOU, WE ARE PLEASED TO QUOTE TO YOU ON
YOUR VOR/DME REQUIREMENTS. MONTEK CAN DELIVER A SINGLE
DME WITH SHELTER, ANTENNA AND SPARE PARTS TO YOU IN THIRTY
DAYS. WE WOULD ALSO BE WILLING TO REPAIR YOUR EXISTING
VOR AND COLOCATE. IF REQUIRED DELIVERY OF THE VOR POSSIBLE
ON THE SAME BASIS. OUR PRICES FOB FACTORY FOR THE SYSTEM
ARE AS FOLLOWS:

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SYSTEM UNIT PRICE

DME SINGLE SYSTEM 34,800 DOLLARS
SHELTER 6,695
OPER. SPARES 100
SPARE PARTS 1,400
MAN/DAY RATE 265/DAY

THE MAN/DAY RATE DOES NOT INCLUDE AIR FARE OR SUBSISTENCE
AND TRANSPORTATION IN-COUNTRY. THIS RATE WILL BE APPLICABLE
AS LONG AS OUR FIELD ENGINEER IS IN-COUNTRY INSTALLING THE
NEW EQUIPMENT AND REPAIRING THE EXISTING VOR. WE HOPE TO
HEAR FURTHER FROM YOU ON THIS REQUIREMENT AND LOOK FORWARD
TO SERVING LEBANON'S URGENT NEEDS.

SIGNED KINNAHAN, E-SYSTEMS SALT LAKE CITY MONTEK DIVISION.
UNQUOTE
KISSINGER

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NNN

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